



Chart your future business  
model with new insights  
and connections

# The Role of Collaborative Restructuring in Near Future Nonprofit Financial Success

December 2, 2025

## **Nonprofit GPS**

A field-driven collaboration led by:

**Nonprofit Financial Commons, BDO Nonprofit & Grantmaker Advisory, and Philanthropy New York** —  
with tools and frameworks from StrongNonprofits.org and insight from regional networks across the nation.

*The information provided in this workshop is for general guidance and is not intended to replace or serve as a substitute for any audit, advisory, tax, or other professional advice, consultation, or service tailored to your specific needs. BDO disclaims all warranties, either express or implied. By participating in this workshop, attendees waive all right to make any claims against or seek damages from BDO arising directly or indirectly from the use of or reliance on the information provided by BDO during the workshop.*



**John MacIntosh**  
Managing Partner  
SeaChange Capital Partners



**Ruth McCambridge**  
Co-Founder and Director of Content  
Nonprofit Financial Commons



**Kate Piatt-Eckert**  
Senior Associate  
BDO Nonprofit & Grantmaker  
Advisory



**John MacIntosh**  
Managing Partner  
SeaChange Capital Partners





**Kate Piatt-Eckert**  
Senior Associate  
BDO Nonprofit & Grantmaker  
Advisory



**Keith Timko**  
Executive Director  
Support Center for Nonprofit  
Management



**Ruth McCambridge**

Co-Founder and Director of Content  
Nonprofit Financial Commons



# THE CURRENCY FOR COLLABORATION

TIME *TESTED* TRUST, NORMS, NETWORKS

NONPROFIT SOCIAL CAPITAL

do a favor today



# Social capital

- Is a superpower of nonprofit economics especially in crises
- Is not reduced but enhanced when used
- Is deployable on an immediate basis but only after long-term investment
- Can create fluidity, rapid learning, increased capacity, and changes in operating environment
- Can create rapid innovation by, at its best, increasing cross-boundary explorations of form and business model

## Poll: What forms of collaboration are you engaged in at the moment?

Considering a dissolution as one option (collaborative act)

Considering relinquishing or taking over some programs

Considering shared administrative arrangements

Considering shared space

considering shared staff

Engaging in shared short-term program initiative

Engaging in shared long-term initiative

Advocacy about partners with funders or policy makers

Collective advocacy and networking



# TERMS OF ENGAGEMENT





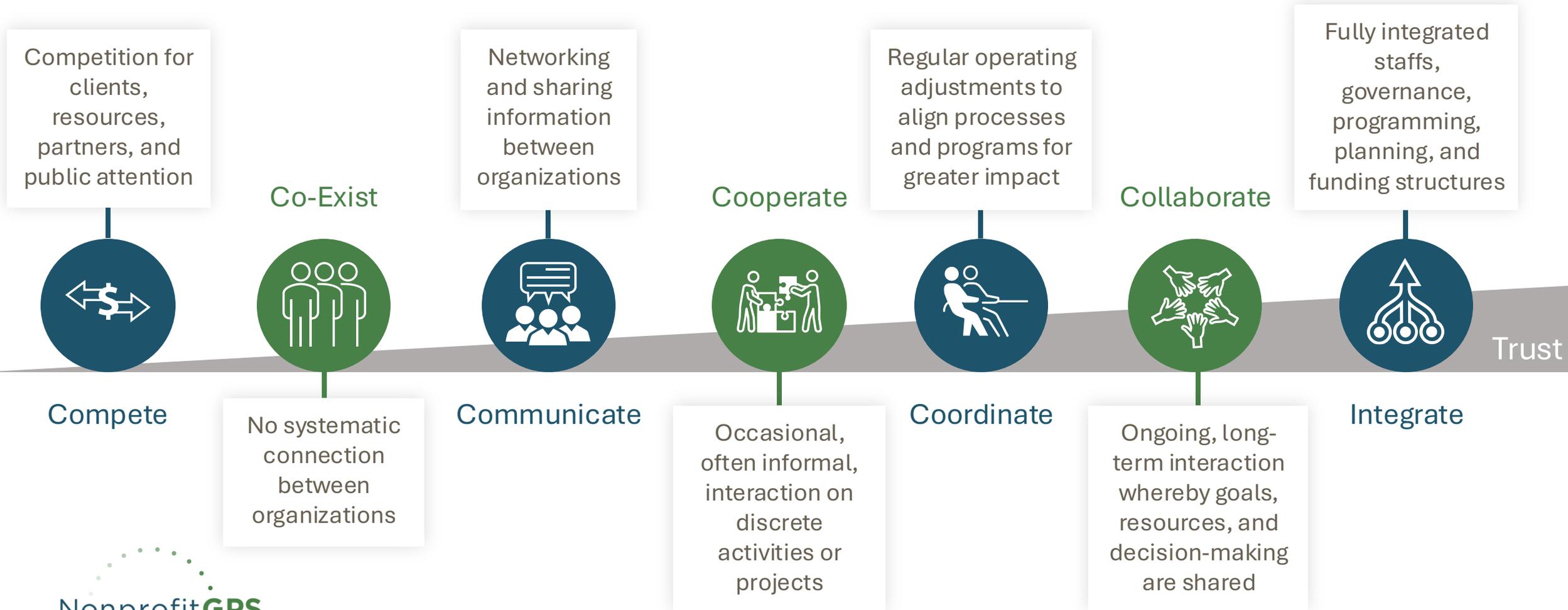
**Kate Piatt-Eckert**

Senior Associate

BDO Nonprofit & Grantmaker  
Advisory



# The Role of Trust in Organizational Relationships





**Ruth McCambridge**

Co-Founder and Director of Content  
Nonprofit Financial Commons



**Atif**

President and CEO  
Uplift Solutions



**John MacIntosh**  
Managing Partner  
SeaChange Capital Partners



**Katya Smyth**  
Founder & CEO  
Full Frame Initiative

# Q&A



**Mark Hager**

Moderator

Nonprofit Financial Commons

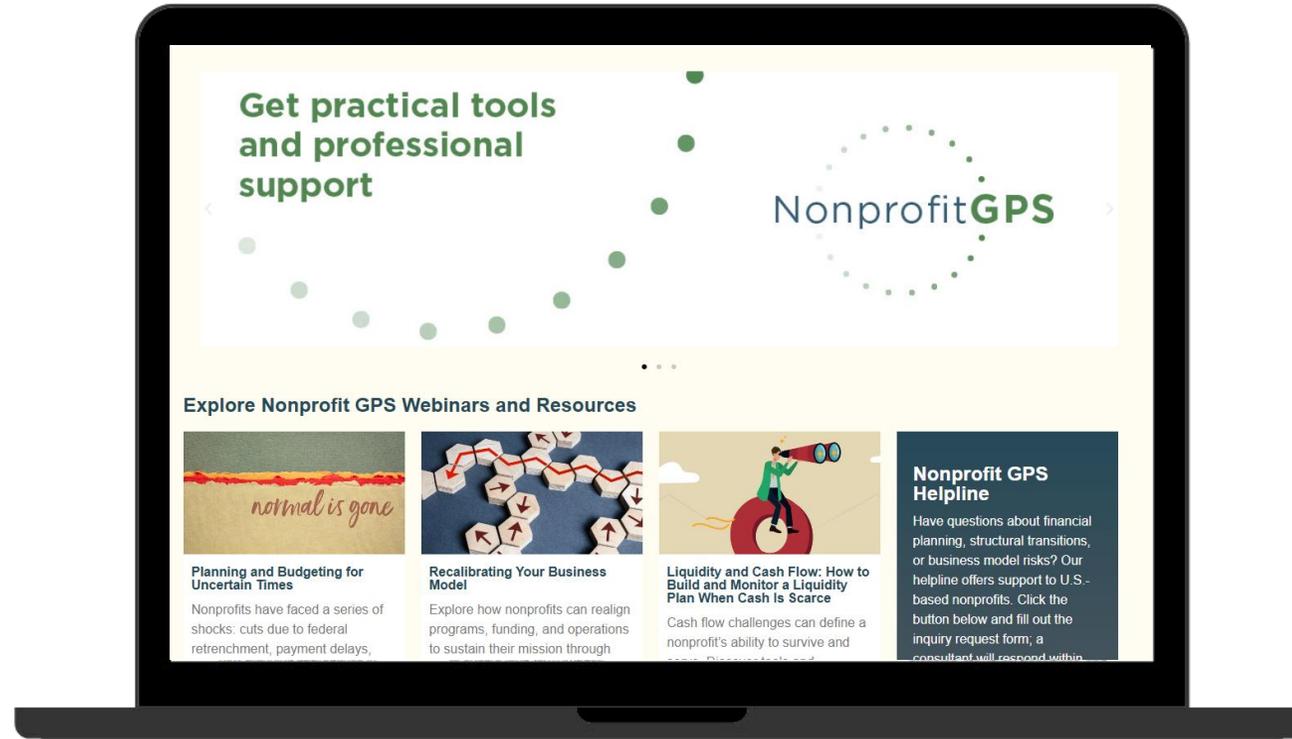


Respond in the CHAT

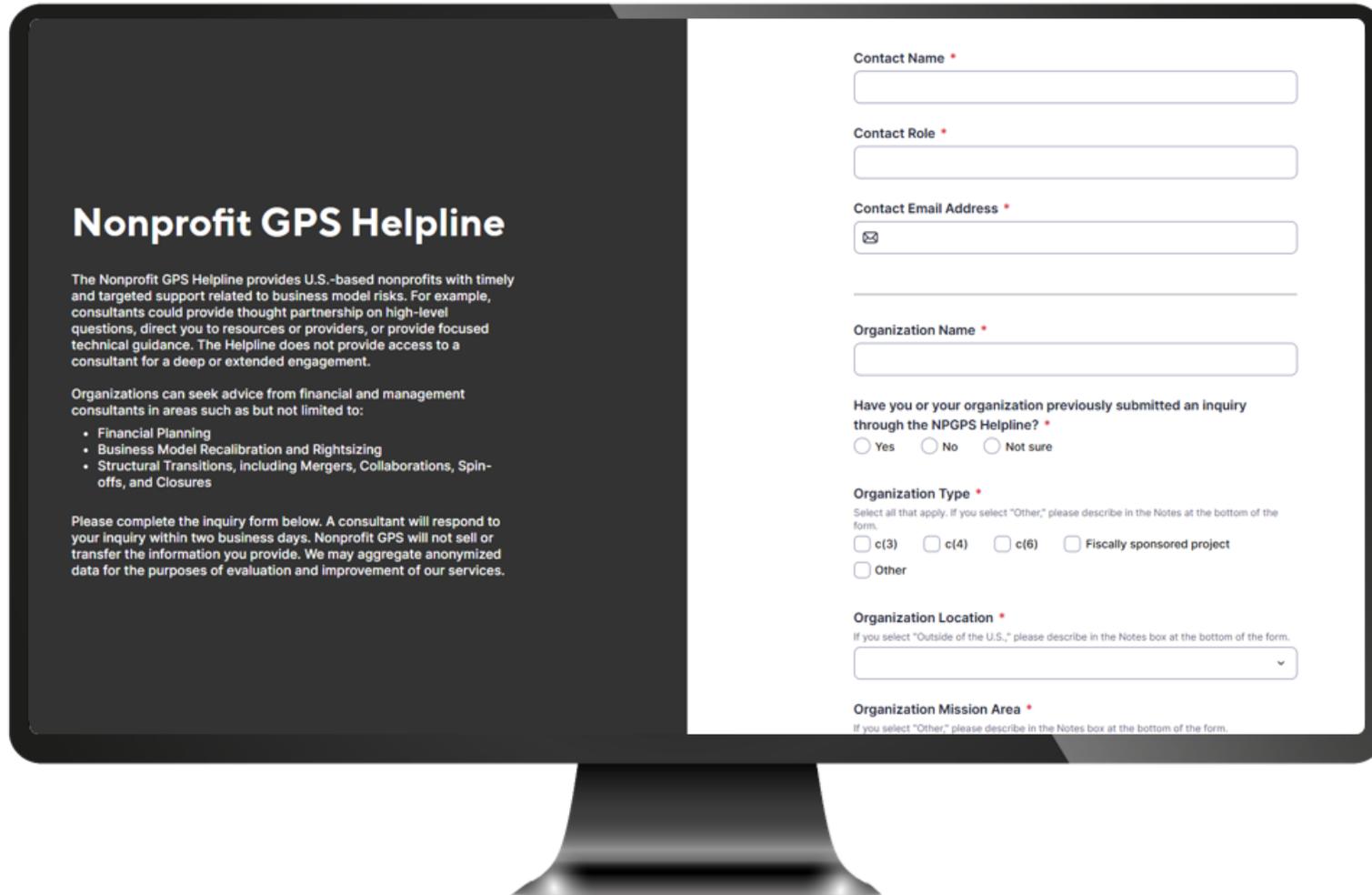
What lesson will you take away to act upon?

# NonprofitGPS

Chart your future business model with new insights and connections



# Nonprofit GPS Helpline



**Nonprofit GPS Helpline**

The Nonprofit GPS Helpline provides U.S.-based nonprofits with timely and targeted support related to business model risks. For example, consultants could provide thought partnership on high-level questions, direct you to resources or providers, or provide focused technical guidance. The Helpline does not provide access to a consultant for a deep or extended engagement.

Organizations can seek advice from financial and management consultants in areas such as but not limited to:

- Financial Planning
- Business Model Recalibration and Rightsizing
- Structural Transitions, including Mergers, Collaborations, Spin-offs, and Closures

Please complete the inquiry form below. A consultant will respond to your inquiry within two business days. Nonprofit GPS will not sell or transfer the information you provide. We may aggregate anonymized data for the purposes of evaluation and improvement of our services.

**Contact Name \***

**Contact Role \***

**Contact Email Address \***

**Organization Name \***

**Have you or your organization previously submitted an inquiry through the NPGPS Helpline? \***

Yes  No  Not sure

**Organization Type \***

Select all that apply. If you select "Other," please describe in the Notes at the bottom of the form.

c(3)  c(4)  c(6)  Fiscally sponsored project

Other

**Organization Location \***

If you select "Outside of the U.S.," please describe in the Notes box at the bottom of the form.

**Organization Mission Area \***

If you select "Other" please describe in the Notes box at the bottom of the form.

Nonprofit finance consultants are available to support nonprofit leaders in navigating business model risks through a public helpline.

# Financial Management Resources

This library of free tools and resources was created in collaboration with the Wallace Foundation to help organizations become “fiscally fit.”

